



NEWS, NOTES & Notices



OHIO SCHOOLS COUNCIL

GREATER CLEVELAND SCHOOL SUPERINTENDENTS' ASSOCIATION

INSIDE THIS ISSUE:

- OSC introduces new food programs
- eBay Co-Op Purchasing Platform - Upcoming Demos & Webinars
- Occupational Health, Safety and Workers' Compensation in the 21st Century on Aug 9
- OSC Regional Road Tour is Back!
- Paolo DeMaria at City Club of Cleveland on July 14
- New Superintendents Luncheon on Sept. 7
- 2017-18 GCSSA Calendar of Events
- OSC Board Meeting Minutes: January-April, 2017
- GCSSA Board Meeting Minutes: January-April, 2017



OSC SAVINGS SPOTLIGHT: NEW PARTNERSHIP PROVIDES DISTRICTS COMPETITIVE FOOD PRICING, SELECTION AND REBATE INCENTIVES

Through new partnerships secured by OSC, we are excited to announce **TWO NEW** food purchasing programs which offer competitive pricing and potential for rebate incentives. **Email Kay Cook at kcook@osconline.org for a FREE Price Comparison Analysis to see how much you can save!**

#1: Everyday Essentials Cafeteria Items

Competitive Pricing, Vast Selection & Rebate Incentives. Our recent statewide partnership provides a seamless way to order cafeteria staples and commodity items.

Program Info:

- Access to more than 850 food items including frozen, cooler, dry goods, snacks, bakery and More!
- Compliments OSC Bread, Milk, Ice Cream, Local Produce Program
- Competitive Pricing
- GFS "Prime Vendor" Program provides up to 2% in rebates
- Opportunity for Volume Discount Rebates
- Commodity Pricing
- Discounts on non-bid items
- No Fee to Join!
- OSC Support every step of the way!

#2: Locally-Grown Fresh Fruits and Vegetables Bid

Varieties of local produce including: tomatoes, cucumbers, green beans, spinach, hydroponic lettuce, asparagus, fresh herbs, apples, pears, nectarines, and watermelons - ALL OHIO GROWN!!!

Program Info:

- Free advertising to make your menus shine!!! Made possible through a USDA grant with the Cuyahoga County Board of Health
- Get the best price for the freshest local produce
- No Fee to Join!

The programs are easy to join! To participate, simply email tperkins@osconline.org. The Prime Vendor Participation Agreement (included within this mailer) is due by September 1, so don't delay! Email Kay Cook at kcook@osconline.org for a FREE Price Comparison Analysis to see how much you can save!



OSC/GCSSA | 6393 Oak Tree Blvd.,
Suite 377 | Independence, Ohio 44131
216.447.3100

NEWS & EVENTS

OSC ELIMINATES BID DOCUMENTS & EXPANDS OFFERINGS ON eBUY CO-OP PURCHASING PLATFORM, ADDS HOME DEPOT



Check out our upcoming demo and training schedule below

Beginning July 1, the OSC will no longer be loading bid documents to its website at www.osconline.org. Members looking to purchase through the OSC Co-Op program can do so seamlessly by using the OSC eBuy Cooperative Purchasing Portal, which launched last November.

Through the OSC eBuy Cooperative Purchasing Portal users can easily search for OSC awarded products & vendors, price compare and take advantage of customized workflow & approval routes. If you're interested in additional functionality, the OSC Sponsored Marketplace allows for financial integration with MUNIS, State Software (USAS) and more!

Districts that need access to the paper bid documents can still request them by emailing tperkins@osconline.org.

OSC eBuy Featured Vendor: Home Depot

OSC is pleased to announce a partnership with The Home Depot, to meet your purchasing needs. Home Depot's online catalog will be available in the OSC eBuy Marketplace and will provide your district access to Lumber, Building Materials, Flooring, Paint, Hardware/Tools, Plumbing, Electrical, Garden Supplies, and many other products to assist with your MRO (maintenance, repair and operations) needs. **Need more reason to get on eBuy? Shopping Home Depot, through OSC's eBuy Marketplace, will provide 1-5% in rebates back to your district depending on your spend level.**

Email Tami Perkins at tperkins@osconline.org and get started using eBuy today!

LEARN MORE ABOUT THE OSC eBUY COOPERATIVE PURCHASING PORTAL DURING THE AUGUST WEBINAR SERIES

OSC eBuy Demo Training Schedule

- **Tuesday, August 8; 10am**
- **Tuesday, August 15; 2pm**
- **Thursday, August 17; 10am**
- **Thursday, August 24; 10am**

Register online: www.osconline.org.

SAVE THE DATE: OCCUPATIONAL HEALTH, SAFETY AND WORKERS' COMPENSATION IN THE 21ST CENTURY ON AUG 9

Presented by: Donald Elswick, Environmental Health and Safety Manager of ELSMART Associates, LLC & Dan O'Brien Risk and Claims Management at 1-888-OHIOCOMP

Audience: Business Managers, Treasurers, Superintendents, HR Managers and more!

Topic: Occupational Health, Safety and Workers' Compensation in the 21st Century

Date/Time: **Wednesday, August 9; 9 am-1 pm**

Location: ESC of Cuyahoga County; 6393 Oak Tree Blvd; Room D

Cost: FREE

LUNCH INCLUDED!

Session Description: Learn how to be more proficient at influencing safety and leading injury-free organizations. Participants will study 21st-century safety leadership principles so these principles can become a part of who they are, and how they approach everything as leaders.

Register online: www.osconline.org.

THE OSC REGIONAL ROAD TOUR IS BACK!

Enjoy lunch, network with colleagues and learn about programs and services that can save your district thousands during the upcoming Ohio Schools Council Regional Road Tour!



We will be making 4 stops across northern Ohio, so make sure you make plans to see us! A delicious lunch will be provided and there is no cost to attend. All events begin at 11:30 am. **Register online: www.osconline.org.**

Tues., August 29, 2017 - OSC Regional Road Tour: Central @Acacia Reservation; 26899 Cedar Rd, Lyndhurst

Wed., August 30, 2017 - OSC Regional Road Tour: West @Findlay Country Club; 1500 Country Club Dr, Findlay

Wed., September 13, 2017 - OSC Regional Road Tour: North East @The Lodge at Geneva-on-the-Lake; 4888 N Broadway, Geneva

Thurs., September 14, 2017 - OSC Regional Road Tour: East @Springfield Grille; 7413 Tiffany S, Youngstown

GCSSA 2017-18 TENTATIVE CALENDAR OF EVENTS



Mark your calendars for the 2017-18

GCSSA In-Service and Special Events Schedule!

Thursday, September 7; 11:30 am

New Superintendents Luncheon
@ Creekside Restaurant; 8803 Brecksville Rd

Tuesday, September 26; 9 am

GCSSA In-Service:
"Reaching and Teaching Students in Poverty"
Presented by Dr. Paul Gorski, Associate Professor, George Mason University and founder of EdChange
@ ESC of Cuyahoga County

Wednesday, October 25; 9 am

GCSSA In-Service:
"Closing the Opportunity and Achievement Gap"
Presented by Dr. John King, CEO/President of The Education Trust
@ Union/City Club of Cleveland

Tuesday, December 12; 9 am

GCSSA In-Service: "Legal Update"
Presented by David Smith, Senior of Council, Smith Peters Kalail & Mike Hanna of Squire Patton Boggs
@ ESC of Cuyahoga County

Friday, January 19; 9 am

GCSSA In-Service: "Rick Hess Straight Up"
Presented by Dr. Fredrick Hess, Resident Educator and Director of Education Policy Studies at American Enterprise Institute (AEI) @ Union/City Club of Cleveland

Wednesday, February 7; 9 am

GCSSA In-Service: "Student Engagement in the Arts"
@ Playhouse Square

April TBA

GCSSA In-Service: "Millennial Leadership-Evolving leadership and adopting cross-generational collaboration as a strategy"
Presented by Ravi Hutheesing, Cultural Diplomat, US Department of State @ TBA

Tuesday, May 1; 6:30 pm

GCSSA Spring Social @ Shoreby Club

Friday, May 11; 9 am

GCSSA In-Service: "Religion and Other Federal Topics-A Practical Guide"
Presented by Dr. Steve Permut, Professor, College of Education, University of South Florida @ Holiday Inn/Rockside

Tuesday, June 12; 11:30 am

Year-End Luncheon/Legislative Update from BASA
@ Embassy Suites

More details and registration info available at www.gcссаohio.org.

GCSSA Events: BONUS SUMMER EVENT PAOLO DEMARIA AT CITY CLUB OF CLEVELAND

Friday, July 14, 2017; Noon (doors open at 11:45)

Location: City Club of Cleveland
(850 Euclid Avenue Cleveland, Ohio 44114)
Cost: \$20/person (Special GCSSA Member rate!)
Lunch Included!

Register at www.gcссаohio.org.



*Ohio Superintendent of Public Instruction,
Paolo DeMaria*

GCSSA Events: SEPTEMBER NEW SUPERINTENDENTS LUNCHEON

Thursday, September 7; 11:30 am-1:30 pm

Location: Creekside Restaurant
(8803 Brecksville Road; Brecksville, OH 44141)



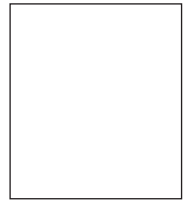
Special thanks to our Event Sponsor:



ATTORNEYS AT LAW



OSC/GCSSA
6393 Oak Tree Blvd., Suite 377
Independence, Ohio 44131



**OSC BOARD MEETING MINUTES:
JANUARY 13, 2017**

**OSC Governing Board Meeting; January 13, 2017;
Approval of the following:**

- Approval of December 16 Board Meeting Minutes
- November 2016 Financial Report
- Approval of Niles City Schools as a new Natural Gas Program member
- Approval of Blackboard Cooperative Purchasing Agreement
- Approval of participation in AEPA for March 1, 2017 through February 28, 2018

**OSC BOARD MEETING MINUTES:
MARCH 10, 2017**

**OSC Governing Board Meeting; March 10, 2017;
Approval of the following:**

- Approval of January 13 Board Meeting Minutes
- December 2016 & January 2017 Financial Report
- 3/17 Appropriation Adjustments
- Approval to reschedule the OSC Assembly Meeting to Friday, April 7, 2017
- Approval of 2017-18 Budget
- Approval of 2017-18 Board Members and Recommendation to Assembly
- Approval of agreement with Commtrol
- Approval of agreement with Northland Business Solutions
- Approval of USDA Foods Participation Agreement between OSC and ODE Food and Nutrition Program for 2016-17 for OSC Food Commodity Program
- Approval of Western Reserve Local Schools (Mahoning County) and Wayne County Joint Vocational School as a new OSC members
- Approval of City of Tallmadge as a new OSC Affiliate Member
- Approval of Cooperative Purchasing Program Awards—Clinic Supplies, Library Supplies, Classroom Supplies, Office Supplies, Maintenance Products, Audio Visual, Art Supplies, Recreational and Physical Education and Laboratory Products
- Amendment to Policy 2.6, paragraph 3, Medical and Dental Insurance coverage

Discussion items:

- New Coding for FY18 Financial Reporting
- P4S Polar Vortex Resolution
- OSC Organization & Job Descriptions
- OSC Board Policy & Membership Agreement

**OSC BOARD MEETING MINUTES:
APRIL 7, 2017**

**OSC Governing Board Meeting; April 7, 2017;
Approval of the following:**

- March 10, 2017 Board Meeting Minutes
- February 2017 Financial Report
- Approval of Revised 2017-18 Budget
- Approval of Hopewell-Loudon Local Schools and Tiffin City Schools as new OSC members

**OSC BOARD MEETING MINUTES:
APRIL 7, 2017 (CON'T)**

- Approval of Hathaway Brown School as a new OSC Affiliate Member
- Approval of Agreement with Courtyard Marriott for discounted guest rooms for OSC members
- Approval to increase Preferred Partner Membership Fee for FY18
- Approval for Vendor Fair Participation Bonus

Discussion items:

- P4S - Polar Vortex Resolution
- Cooperative Purchasing General Food Products
- Employee Contracts
- COLA for next year
- Tom Robey's FY18 salary; 20% paid by Mahoning County ESC
- eBuy ready to go

**GCSSA BOARD MEETING MINUTES:
JANUARY 13, 2017**

**The GCSSA Executive Committee Meeting; January 13, 2017;
Approval of the following:**

- Approval of December 16 GCSSA Board Meeting Minutes
- October and November 2016 Financial Report

Discussion items:

- Retired Representative as a voting member of GCSSA Board
- 2017-18 Programming Schedule

**GCSSA BOARD MEETING MINUTES:
MARCH 10, 2017**

**The GCSSA Executive Committee Meeting; March 10, 2017;
Approval of the following:**

- Approval of January 13 GCSSA Board Meeting Minutes
- December 2016 and January 2017 Financial Report
- Approval of 2016-17 Administrative Fee
- Appointment of 2017-18 Board Members

Discussion items:

- FY17 Schedule Changes
- 2017-18 Program Planning
- Audit Committee Meeting

**GCSSA BOARD MEETING MINUTES:
APRIL 7, 2017**

**The GCSSA Executive Committee Meeting; April 7, 2017;
Approval of the following:**

- Approval of March 10 GCSSA Board Meeting Minutes
- February 2017 Financial Report

Discussion items:

- 2017-18 Program Update
- Reminder: Audit Committee Meeting 5/12/17



www.osconline.org



@OSC_ohio



www.gcssaohio.org



@GCSSAohio